

AGM REPORT 2019

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542



FITZROY TENNIS CLUB
ANNUAL GENERAL MEETING
2019

ANNUAL REPORT

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PRESIDENT – Viviane Harangozo

Dear Fitzroy Tennis Club members,

This last year has been an exciting period for our club with numerous changes and improvements happening in several areas.

The implementation of the online Book-A-Court system has been transformative and significantly increased the utilization of the courts as well as helping to raise much needed funds for the club.

One year down the track and the decision to select Luke Devlin and his team at Racquet Lab to provide coaching for our club has proven to be a good one. We are delighted with our strong partnership and very happy the coaching programs are so popular amongst all age groups.

Our renewed contact with City of Yarra council has also proved to be rewarding and their Sports & Recreation team have been very supportive of the club. Thanks to the persistence of S-J Beavitt, the Council agreed to upgrade our kitchen last November, this month they also upgraded the security lighting around the club and carpark, and in general have been helpful in performing much needed maintenance work, including repairs following the damage caused by the April break-in.

Tennis Victoria and Tennis Australia also hold our club in high regard and reference us in their workshops as an exemplary, thriving community club with very high participation over a broad range of age groups.

From other social perspectives, we have been pleased to welcome Northcote High School students with their sports teachers down to the club and in addition to our popular spring and autumn 'Mix and Match' events we put out a friendly challenge to the Carlton Gardens tennis club. Earlier in the year, they hosted a contingent of FTC players at their club and in mid-July we dutifully reciprocated with a wonderful afternoon of tennis at Fitzroy.

Two of our young members have attended the Tennis Victoria leadership camp and found the experience most rewarding; we hope to send two students every year.

The frequent meetings and many hours of hard work by the Edinburgh Gardens Sporting Communities (EGSC) working group has also paid off. Based on efforts from the combined parties but largely dependent on a report & drawings by club member and architect Wayne Stephens, the team was successful in obtaining a breathtaking grant of 6.5 million dollars towards the upgrade of the tennis, cricket and football infrastructures. The funds will be distributed among the 3 sports clubs as well as go towards building a new community room. You will find an update in this report.

Thank you to our hard-working committee, our club caretaker Michael Valiante and everyone who has helped out the club in anyway.

Best wishes and happy tennis
Viviane Harangozo
FTC president 2019

AGM REPORT 2019

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2019 COMMITTEE MEMBERS

Viviane Harangozo	President
Cheryl Coughlin	Vice-President
Sarah-Jane Beavitt	Secretary
Heidi Schwegler	Treasurer
Michelle Stephens	Junior coordinator
Matthew Russell	Junior coordinator
Nadia Hume	Junior coordinator
Charles Tinney	General Committee
Sara Kernick	General Committee
Georgina Ashby	General Committee
Linda Mayberry	General Committee

FINANCE – TREASURER'S REPORT - Heidi Schwegler

Income & Expenses

Total Income of \$133,230 and Total Expenses of \$84,648 giving a profit of \$48,572 for the year. (2018 report figures were Total income \$115,663, expenses \$93,928 and profit of \$21,735). (see Appendix 1).

Overall the club increased revenue and decreased recurring expenses, leaving the club's finances in a solid position.

Income:

Substantial increase on previous year due to several factors including increased coaching revenue and the introduction of the Book-a-Court system. Membership revenue continues to be a vital contributor to the club.

Expenses:

Overall costs were down compared to last year with major contributors being depreciation and the purchase of new honour boards last financial year (included in Operating costs in Appendix 1).

BALANCE SHEET:

The balance sheet is strong with significant cash and term deposit balances to cover anticipated future expenses.

Independent Audit:

As a Tier 1 association under the Consumer Affairs of Victoria definition of revenue below \$250,000, FTC is not required to have our financial accounts audited, however an audit was conducted by Resolve UBM.

Some professional assistance with the club's accounting system (Xero) was obtained to produce the profit and loss and balance sheet reports which represent a true and fair view of Fitzroy Tennis Club's financial affairs (see Appendix 1).

AGM REPORT 2019

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MEMBERSHIP – Viviane Harangozo

Membership type	Count of as at 30 June 2019
2018/2019 ADULT - RENEWAL	165
2018/2019 CONCESSION - RENEWAL	71
2018/2019 ADULT - NEW	25
2018/2019 CONCESSION - NEW	9
2018/2019 DEFERRED	10
2018/2019 FAMILY-1A - NEW	4
2018/2019 FAMILY-1A - RENEWAL	35
2018/2019 FAMILY-2A - NEW	8
2018/2019 FAMILY-2A - RENEWAL	49
2018/2019 HONORARY LIFE	19
2018/2019 JUNIOR - NEW	12
2018/2019 JUNIOR - RENEWAL	34
2018/2019 STAFF/COACHES	5
Grand Total	446

2019 Membership numbers remain healthy and steady, though court usage has significantly increased. In an effort to retain our junior members once they have reached 18 years of age, the committee has decided to relax the rules for family members to include dependent young adults living at home up to the age of 23. Previously these young people were not eligible to be on family memberships and had to take out individual concession memberships.

EGSC (Edinburgh Gardens Sporting Community) – S-J Beavitt & M Russell

A lot has happened in the last year and the news is exciting.

Mid last year, the EGSC working group, representing the tennis, footy & cricket clubs approached City of Yarra (CoY) Council for funding of their visionary plans for an updated and refurbished sporting precinct. Whilst confirming their support for the project in general, council stated it was not in a position to fund or significantly contribute towards it and suggested we look elsewhere. Not to be deterred, the group turned to the Hon Richard Wynne, minister for planning and ardent Fitzroy Footy club supporter, who duly promised to fund the project should Labor be re-elected at the State Elections. After electoral success in late November, Richard Wynne true to his word allocated \$6.5m in funds to the project.

With Council now on board, consultant architects (Lovell Chen) were hired (by Council) to conduct a feasibility study of the precinct. A community engagement study was conducted to find out from both local residents and users of the sporting precinct & gardens what they valued and what could be improved. Nearly 100 people

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AGM 2019

Page 4

AGM REPORT 2019

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542

completed the online CoY survey "Have your say" or attended the interactive 'drop in day' on 13th May at the Community Rooms. Armed with feedback, Lovell Chen developed a Needs Analysis and Concept Plan, keeping in mind the significant and contributory heritage aspect of the precinct. The scope of the project encompasses the Edinburgh Gardens Community Room, the Fitzroy Tennis courts (6) and pavilion, as well as the Fitzroy Cricket Ground Grandstand under-croft (change facilities and amenities).

To date, Sarah-Jane Beavitt and Matthew Russell, representing FTC, have attended monthly meetings with Council and Lovell Chen to discuss the various options and costings for the expansion of the precinct facilities identified in the Needs Analysis.

Whilst still at a preliminary stage, the current planning includes provision for two (2) additional courts (1 en-tout-cas & 1 synthetic) as well as improvements to court playing surfaces, lighting, club rooms, change room and toilet facilities, fencing and access points to ensure that Fitzroy Tennis Club continues to be a highly desirable community asset.

To date, an architectural brief has been completed and ready to go to tender in late September (pending Council approval to proceed & to be decided at Council Mtg on 27th August).

The club will provide members with further updates as key project milestones are reached.

COACHING – Luke Devlin (Racquet Lab)

The leap in ability of our FTC players over the past year has been a great source of pride for the Racquet Lab team. The number of juniors coming down to practice in their own time has had an incredible impact on both the club atmosphere and the talent development of all Racquet Lab players! This inclusive and engaging environment led to Racquet Lab delivering lessons to 540 unique players over the past 12 months, a truly staggering figure for a 6 court club.

The past year has been a period of growth and professional development for the Racquet Lab coaches. Head coach Luke completed the Tennis Australia Master Club professional course, coaches Bryce and Emile have begun their Tennis Australia Club Professional course and coach Chris is completing his Tennis Australia Junior Development course. All other members of the Racquet Lab team have completed or enrolled in a Tennis Australia workshop through the year, which has had a hugely positive effect on the teams' delivery of lessons and the confidence the team has in their coaching philosophies. We look forward to an even stronger 2020!

Some 2019 coaching tips for members from coach Luke:

- Always have a target. If you aim 'small', you'll miss 'small'.
- When playing doubles, your job is to make your partner look good!
- Spend more time making your strengths stronger than always working on your weaknesses.

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AGM 2019

AGM REPORT 2019

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542

COMPETITION –Tamas Hume

Whilst the teams have played very well in the past year, and many teams reached the finals, no flags were won (except in Juniors).

Pennant/BRTA

This winter season the club had 1 mens pennant team and 1 ladies BRTA (Bayside Regional Tennis Association).

NENTG (North Eastern Night Tennis Group)

This season the club has:

- 2 mens teams (Section 2 & 9)
- 3 mixed teams (Section 1 & 2)
- 3 ladies teams (Section 5, 12 & 15)
- Vets – unfortunately, there were no entries for the Vets this season.

Captains have done a fine job this season avoiding the officious NENTG overlords with no fines issued.

HDTA (Heidelberg District Tennis Association)

The Thursday ladies (Section 2) team is still going strong and enjoying the challenges.

Metro Masters

FTC is fielding 2 teams in this Thursday afternoon mixed competition.

2019 FTC CLUB CHAMPIONSHIPS

This year's club championships were another huge success and the club had a friendly competitive spirit for the duration. Prizes were once again kindly donated by a number of our members including Wendy Pollard (Best Street Store) and Steve Richardson (Magic Muesli), as well by the local community, Tennis Only (Hawthorn) and for the first time this year, Kieser Australia (Physio & Rehabilitation).

The winners and runners up for the 2019 Club Championships were:

- Men's Singles Champion: Bryce Devlin
- Men's Singles Runner up: Greg Spinks
- Women's Singles Champion: Sophia Porter
- Women's Singles Runner up: Mollie Cahill
- Men's Doubles Champion: Adam Huddleston & Paul Cruse
- Men's Doubles Runners up: Bryce Devlin & Luke Devlin
- Women's Doubles Champion: Quimby Mills & Michelle Stephens
- Women's Doubles Runners up: Viviane Harangozo & Anne Coveny
- Jock and Joan Wastell Trophy (Mixed Doubles): Bryce Devlin & Sophia Porter
- Mixed Doubles Champions Runners up: Luke Devlin & Quimby Mills
- Delmo Carli Champions: Daryl Brown and Larry Liversage
- Delmo Carli Runners up: Ernie Gray and Tim Maher

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AGM 2019

Page 6

AGM REPORT 2019

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542

FTC JUNIOR CLUB CHAMPIONSHIPS

Organised by Luke Devlin and assisted by the Stephens and Humes, the Junior Club Championships, held on the weekend of 6th & 7th October, was a great success.

The winners for 2018 were:

- Girls Singles Winner – Mollie Cahill
- Boys Singles Winner – Josh Mercuri
- Doubles winners – Josh and Adam Mercuri
- The 2019 Junior Club Championships will take place on the weekend of 5th -6th October.

JUNIORS NEJTA COMPETITION – Michelle Stephens

The Autumn 2019 season was a big one with 9 junior teams flying the Fitzroy flag. There were some very closely fought finals, and in the end one team was successful and able to bring home another pennant for the clubhouse. The end of the season saw the 'retirement' of Nadia and Tamas Hume from their roles as Junior Coordinators and we would like to thank them very much for giving up their Saturday mornings to volunteer with the kids. Matthew Russell and Michelle Lausen very kindly offered to step in and fill their big shoes for the Spring 2019 season, which is now well under way.

Fitzroy has 8 teams (7 boys and 1 girls' team) competing for the club this season - which will take us through until December. Our Juniors are performing well and doing us proud week in week out in both their results and behaviour on court. The Saturday BBQ is still a highpoint for the kids and many of the Club's visitors, and continues to fund the Juniors ball costs for competition. In more good news, the 2019 Junior Club Championships will take place again this year on 5th & 6th Oct. We all look forward to even bigger and better things in 2020.

JUNIORS LEADERSHIP PROGRAM

In July, two Fitzroy Juniors, Charlie Hume and Felix Stephens, were selected to take part in Tennis Victoria's Future Leaders camp. They spent three days with other keen 16 & 17 yr olds from around the state learning how to develop their leadership skills to benefit their respective clubs. They both completed fun management activities, as well as learning workshops, all culminating in a 40 hour project designed to benefit the Fitzroy Tennis Club. As a result, they will be hosting a Trivia Fundraising Night for the club on Saturday 19th October, so mark the date in your diaries and stay tuned for more info!

SOCIAL EVENTS: MIX N MATCH – Cheryl Coughlin

As usual, both the Spring and Autumn Mix N Match tournaments were well attended by club members and friends, making the event very convivial. The date for the next **Mix n Match** has been set for **Sunday 13th October**.

Thank you for reading to the very end of this detailed report of FTC activities!

AGM REPORT 2019

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Appendix 1

Acceptance of financial reports

The Profit & Loss Statement and Balance Sheet represent a true and fair view of Fitzroy Tennis Club's financial affairs and I, Heidi Schwegler, move that this be accepted by the meeting.

FITZROY TENNIS CLUB INC		
For the 12 months ended 30 June 2019		
	Jun-19	Jun-18
Income		
Membership	\$66,119	\$68,778
Comp/Club Champs	\$10,574	\$11,505
Coaching	\$20,000	\$7,590
Court Hire	\$7,098	\$16,562
Book a Court	\$24,186	\$0
Operating Income	\$3,235	\$2,927
Grant Revenue	\$0	\$7,100
Interest	\$676	\$1,145
Junior Rev	\$1,291	\$0
Other	\$40	\$56
Total Income	\$133,220	\$115,663
Less Operating Expenses		
Administration	\$ 3,256	\$ 5,498
Utilities/Rates/Insurance	\$16,788	\$16,120
Depreciation	\$18,262	\$21,195
Repairs & Maintenance	\$9,085	\$7,673
Staff Costs	\$ 26,035	\$ 24,501
Operating Costs	\$ 11,023	\$ 18,286
Equipment Purchases	\$ 199	\$ 476
Other	\$ 0	\$ 179
	\$ 84,648	\$ 93,928
Net Profit	48,572	21,735

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AGM 2019

Page 8

AGM REPORT 2019

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542

Balance Sheet		
FITZROY TENNIS CLUB INC		
As at 30 June 2019		
	30 Jun 2019	30 Jun 2018
Cash & Term Deposits	\$ 142,903	\$ 85,766
Fixed Assets	\$ 135,629	\$ 151,422
Yarra City Synthetic Co	\$ 14,480	\$ 7,150
Other	\$ 337	\$ 370
Total Assets	\$ 293,349	\$ 244,708
Liabilities		
Payroll Liabilities	\$ 782	\$ 796
LSL/Sick leave Provision	\$ 2,092	\$ 3,639
FOB Provision	\$ 11,585	\$ 9,955
Members Reserve	\$ 153,313	\$ 153,313
Other	\$ 525	\$ 525
Total Liabilities	\$ 168,297	\$ 168,229
Equity		
Retained Earnings	\$125,052	\$76,479

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AGM 2019

Page 9