Fitzroy Tennis Club Inc. Incorporated Association ARNA0031103F, ABN 53918137542



FITZROY TENNIS CLUB

2020

ANNUAL REPORT

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542

PRESIDENT – Viviane Harangozo

Dear Fitzroy Tennis Club members,

I am writing this report during these sobering times in which we are experiencing Stage 4 restrictions and our wonderful club has been closed for a second time this year. I hope you and your families are all well and that you were able to make use of the club facilities when we were open.

The 2019-2020 year started off very well. The trivia night and 2019 junior club championships were great highlights and the competition teams all made a good go of it. Sets in the City on Friday nights was building, we had a very successful Mix n Match social and a friendly challenge 'The Nicholson Street Divide' where we hosted members of the Carlton Gardens tennis club. Then, in January we suffered some extremely low air quality days when the smoke from the interminable and horrifying bushfires blanketed Melbourne, and in February we became increasingly nervous when the seriousness of the Covid-19 virus became apparent.

In early March there were last minute changes to the FTC men's and women's masters teams flying to Penang to play in their invitational international tournament. The tournament was a brilliant experience and thankfully we were back before the virus' reach had extended to where we were. Most unfortunately, the club championships had to be postponed and then cancelled. All autumn season competitions, were abandoned too.

The committee worked efficiently during the year. Besides dealing with the routine management and maintenance tasks, we had Covid-19 related tasks, we negotiated a new coaching contract with Luke Devlin's Racquet Lab business, we continued the club renewal planning as part of the Edinburgh Gardens Sporting precinct upgrade and are now in the process of negotiating a new lease with City of Yarra. We are well served by our loyal caretaker Michael Valiante and we also now have a part time administration assistant to help with membership inquiries, Kata Pinter.

I have reached the end of my term as president of the Fitzroy Tennis Club. It has been a pleasure to lead the club, in which I have so much pride, for the past three years and to serve on the committee with such a great team. I wish to thank my committee with all my heart for their work and ideas for the club, Michael Valiante, Kata Pinter, our council liaison Deborah Niccol, our Tennis Vic liaison Jess Oliver, and the many among you who contributed in small and big ways to the running of the club. I am confident that the club, which was started in 1888, will continue to thrive and be treasured by the community for many decades to come. Lastly, I am looking forward to getting back on the courts, as I am sure you all are.

Best wishes, Viviane Harangozo FTC president 2020



Penang women's team- left to right: Brenda, Valarie, Nonny, Kate, Sue, Viv, Carls

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2020 COMMITTEE MEMBERS

Viviane Harangozo Cheryl Coughlin Cath Pearl Heidi Schwegler Nell White Michelle Stephens Matthew Russell Sarah-Jane Beavitt Georgina Ashby Nadia Hume Sara Kernick Chris Ryan Charles Tinney President Vice-President Secretary Treasurer Membership secretary Juniors coordinator Juniors coordinator General Committee General Committee General Committee General Committee General Committee General Committee

FINANCE - TREASURER'S REPORT - Heidi Schwegler

INCOME & EXPENSES:

Total income for the year was \$158,796 and Total Expenses \$102,242 bringing net profit to \$56,554. (See Appendix 1)

The key points for the year:

Income

- \$16,000 in revenue was paid from Covid-19 JobKeeper and the Government's Cashflow Boost
- Income from Book-a-Court increased by 87% on the year before. Some of this
 increase can be attributed to the Covid-19 restrictions that led to a substantial
 increase in bookings combined with no competition being played. Most of the
 uplift is due to more patrons getting used to using the online functionality and
 having the system in place for a full year
- Fewer people putting 'cash' in the post using the yellow envelopes. (This will continue to be phased out over time)
- Coaching revenue fell by 45% due to the Covid-19 restrictions that reduced the coaching hours

Expenses

- A substantial bill of over \$11,500 was paid for light maintenance
- Increased wages due to paying JobKeeper

BALANCE SHEET:

The balance sheet continues to be strong with a significant increase in cash reserves and the term deposit balance. This money is being set aside to help contribute to the anticipated cost of new courts/lights in the future. (See Appendix 2)

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MEMBERSHIP - Nell White

Membership levels increased during the 2019/20 year with 468 members as at 30 June 2020.

| Membership Category | Number |
|--|--------|
| Full fee-paying adults | 208 |
| Concession (Seniors, Students, Health Care Card holders) | 94 |
| Families | 104 |
| Juniors | 33 |
| Honorary Life memberships | 19 |
| Staff/Coaches | 8 |
| Deferred members | 2 |
| Total | 468 |

Approximately 75% of members renewed their membership at the end of the 2019 calendar year and the club welcomed just over 70 new adult and concession members, 16 families and an additional 7 junior members.

Reflecting the club's inclusive community, approximately 20% of members are seniors, while 17% are under 18 years. Over 62% of members are residents of the City of Yarra.

In response to the COVID-19 restrictions and closure of the Club in March 2020, the committee extended the membership year until 31st January 2021, providing members with an additional 3 months membership.

The costs and structure of the memberships available remained unchanged in 2019/20, with an adult membership costing \$192 for the full year, plus the once off new membership costs of \$125.

FTC welcomed Kata Pinter as an Administrative assistant to help with the Membership processes.

EGSC (Edinburgh Gardens Sporting Communities) - S-J Beavitt

In response to an excellent proposal compiled by the members of the Edinburgh Gardens Sporting Community (EGSC) in October 2018, The Hon. Richard Wynne MP for Richmond, pledged 6.5 million dollars towards a major upgrade of the sporting facilities located in the Edinburgh Gardens, including the Fitzroy Tennis Club (FTC), the Cricket and Football clubs and the adjacent community room (also known as the Brunswick Oval Precinct). In addition, the sum of \$150,000 was kindly donated by the local Clifton Hill branch of the Bendigo Bank to cover all expenses associated with the preliminary works. Over the course of 2019, the consulting architect firm Lovell Chen prepared & completed a number of projects, including a feasibility study, community consultations and a final concept plan, which was delivered in November and

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was available for public comment either online via 'Yarra Have your Say' or face-toface in the community rooms, with relevant project leaders.

At the 17 December 2019, City of Yarra Council meeting, an Amended Motion for the endorsement of the Brunswick Street Oval Precinct was passed at which Council resolved to:

a) endorse the Brunswick Oval Precinct - Community Consultation Findings report including the finalised concept plan and scope; and

b) authorise officers to proceed to a tender for architectural and consultant services for the project using the finalised concept plan and scope, subject to inclusion of provisions for best practice in Environmentally Sustainable Design and Performance.

Since that time a number of meetings and discussions have taken place but unfortunately progress has somewhat been slower than anticipated due the impact of COVID early this year. Nevertheless, project leaders have been busy behind the scenes and a call for architect tenders was made in February this year. Submissions were received and following the designated assessment criteria process, Co-Op Studio (located in East Melbourne), have just been announced as the successful tenderer. Matthew Russell and Sarah-Jane Beavitt, FTC's representatives on the project will hold their first (online) meeting with the appointed architects and council project leaders on 8th September.

Originally, or 'pre-COVID', it was anticipated that construction on the project would begin at the end of 2020 and take about 2 years to complete, but it is anticipated this will now be pushed back for at least 6 months.

Updates on the project will be provided in due course in FTC's newsletters and website.

COMPETITION – Heidi Schwegler

NENTG – Congratulations goes to our Thursday Night Mixed Section 1 Team Two who brought home the Winning Flag in the Spring 2019 Season!

Winning Team:

| Adam Huddleston | Sarah-Jane Beavitt |
|-----------------|--------------------|
| Pred Basic | Susie McKenzie |
| Berry Driessen | Kate Driessen |

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Pictured from left: Sarah-Jane Beavitt, Pred Basic, Adam Huddleston and Susie McKenzie

During the Spring 2019 season and current Season we had 8 teams registered. Sadly, the current season was interrupted due to Covid-19. We currently have the following teams registered and can't wait until comp resumes:

- Tuesday night Men's Team (Sections 2, 7 & 9)
- Wednesday night Women's Teams (Section 6, 12 & 15)
- Thursday night Mixed Teams (Sections 1 & 2)

Saturday comps: Pennant/BRTA/Easter Region Tennis Inc – Sara Kernick Just one ladies team played in the Bayside Tennis Comp this summer. Although they fought valiantly through many games Fitzroy did not make the finals. The ladies decided to swap into the Eastern Region Tennis competition for the winter season but unfortunately COVID cancelled the season completely without a game being played. The ladies team is returning to the Bayside Competition this summer. Let's hope the ladies bring home the flag this year!

The men's pennant team was all set to start when the comp was abruptly cancelled due to the COVID restrictions.

HDTA (Heidelberg District Tennis Association)

The Thursday ladies (Section 2) team is a club institution. As with the other comps, this one was cancelled too.

Metro Masters - Chris Ryan

FTC once again fielded two teams in the Metro Masters Competition for over-50s, in the Spring 2019 and Autumn 2020 seasons.

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In the Spring 2019 competition, which was completed in November, our Section 2 team was handicapped by the unavailability of some of its regular members and had a tough season, moving down to Section 3 for Autumn 2020. They were progressing well there and sitting in 4th spot when the COVID-19 restrictions brought the season to a close after only 6 rounds.

Our Section 5 team had its best season yet in the Spring comp, taking the runners-up prize after a tough grand final match. In the Autumn comp they were also sitting in 4th spot when the season was brought to a halt.

2020 FTC CLUB CHAMPIONSHIPS – Michelle Stephens

After an incredibly brief, one-night-only start the FTC Club Championships had to be put on hold in March due to the restrictions around Covid19. They were slated to return again in September, but then the second wave crashed and it is looking increasingly likely that we may not to be able to run our championship events for this year. The good news is that gives everyone time to prepare for their 2021 campaign! We know it will be bigger and better and more appreciated than ever in March 2021.

2019 FTC JUNIOR CLUB CHAMPIONSHIPS - Michelle Stephens

Another successful event was run in October 2019 with more juniors than ever participating. After a weekend of much fun and outstanding tennis, the eventual winners were: Boys Singles: David Sandberg Girls Singles: Mollie Cahill Doubles: Adam and Joshua Mercuri

JUNIORS NEJTA COMPETITION - Michelle Stephens

Junior Competition remains very well represented at FTC with 8 teams participating in the NEJTA 2019 Spring season. We had two teams successful in bringing home new flags for the clubhouse, Boys Section 3 and Boys Section 11. In the 2020 Autumn season we again had 8 teams registered in the competition, but unfortunately the season was cancelled in March due to the Covid19 situation. There has been no decision made by the Association on whether any play will be undertaken in the 2020 Spring season that will take us through to the end of the year.

CLUB TRIVIA NIGHT

TC's Trivia Night was held in October 2019 and proved a roaring success. Organised by two of the club's juniors — Charlie Hume and Felix Stephens, as part of their work for the Tennis Victoria Future Leaders Program — this was the first chance in a long time for our members to flex their muscles and display their gamesmanship in an off-court setting. Six rounds of trivia — that covered everything from science and sport to mashed-up movies and logos — was supported with great music, food and company, with eventual bragging rights on the night going to the Racquet Lab table.

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Appendix 1

| Profit and Loss FITZROY TENNIS CLUB INC | | | |
|--|---------------|---------------|--|
| For the 12 months ended 30 June 2020 | | | |
| | | | |
| | 1 00 | 1 40 | |
| | Jun-20 | Jun-19 | |
| Income | | | |
| Mix & Match | \$675.90 | \$1,570.84 | |
| Coaching | \$11,015.00 | \$20,000.00 | |
| Court Fees (Night) | \$456.05 | \$2,296.40 | |
| Membership | \$69,757.32 | \$66,119.35 | |
| T Shirt Sales | \$0.00 | \$40.00 | |
| Other Operating Income | \$5,315.36 | \$3,951.14 | |
| Plus Other Income | | | |
| Cashflow boost 1 - Covid19 | \$10,000.00 | \$0.00 | |
| Jobkeeer | \$6,000.00 | \$0.00 | |
| TOTAL INCOME | \$ 158,796.97 | \$ 133,220.11 | |
| Less Operating Expenses | | | |
| WorkCover | \$253.60 | \$232.20 | |
| Repairs & Maintenance | \$26,047.42 | \$9,084.55 | |
| Superannuation | \$2,531.43 | \$2,190.03 | |
| Water | \$2,955.34 | \$1,744.96 | |
| Clubroom Fixtures | \$0.00 | \$116.80 | |
| Depreciation -Outdoor Furniture & Equi | \$4,249.09 | \$8,654.96 | |
| Depreciation | \$11,876.58 | \$18,262.18 | |
| TOTAL EXPENSES | \$102,242.90 | \$84,647.82 | |
| Net Profit | \$56,554.07 | \$48,572.29 | |

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Appendix 2

| Balance Sheet FITZROY TENNIS CLUB INC | | | | |
|--|--------------|-----------------|--|--------------------|
| | | | | As at 30 June 2020 |
| | 30 Jun 2020 | 30 Jun 2019 | | |
| | 00 0411 2020 | | | |
| Assets | | | | |
| | | | | |
| Current Assets | | | | |
| | | | | |
| Cash and Term Deposits | \$207,684.16 | \$142,987.70 | | |
| Coaching fees owing | \$1,015.00 | \$252.00 | | |
| Staff Provisions (tax, leave | -\$4,164.43 | -\$2,888.03 | | |
| Fixed Assets | \$123,752.54 | \$135,629.12 | | |
| YCC Synthetic Court provis | | \$14,480.32 | | |
| Total Assets | \$348,631.56 | \$290,461.11 | | |
| 1 • 1 • 104 | | | | |
| Liabilities | #0.00 | \$404.40 | | |
| Conversion clearing account | | -\$164.48 | | |
| Junior Fundraising Asset | \$2,127.83 | \$690.00 | | |
| Members Reserve Fund | \$153,313.09 | \$153,313.09 | | |
| Wages Payable | \$0.00 | -\$14.17 | | |
| Total FOB provision | \$11,585.00 | \$11,585.00 | | |
| | A407 005 70 | | | |
| Total Liabilities | \$167,025.73 | \$165,409.35 | | |
| Net Assets | \$181,605.83 | \$125,051.76 | | |
| | | | | |
| Equity | | | | |
| Total Equity Retained Earning | \$181,605.83 | \$125,051.76 | | |