

FTC ANNUAL REPORT 2021

Fitzroy Tennis Club Inc.

Incorporated Association ARNA0031103F, ABN 53918137542



FITZROY TENNIS CLUB

2021

ANNUAL REPORT

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PRESIDENT – Christopher Ryan

Dear Fitzroy Tennis Club members,

Looking back on the past year, I want to thank all of you for the honour of being President of our lively and historic club. You will recall that at last year's AGM we were in the middle of Melbourne's long lockdown and we were hoping that 2021 would be less affected by the COVID-19 pandemic than 2020 had been. That hope was not fulfilled, but the club has weathered the difficulties well and is in very good shape to face the future.

As is shown in the report below there were many heartening aspects to 2021, including the addition of an astonishing 200 new members, and our strong financial position. Other highlights were the holding of our Centenary Club Championships, and the vigour of our participation in junior and adult competitions, both of which demonstrate the friendly and active atmosphere which permeates the club.

The Brunswick St Oval Precinct Project is progressing, despite pandemic delays, and promises to deliver much improved court surfaces and lights, extra courts to address the pressure stemming from the club's popularity, and an enlarged and modernised clubhouse.

The BSOP project has occupied much of the Committee's time and energy, as has the development and implementation of COVID-safe plans and reacting to repeated closures and re-openings. Nevertheless, the Committee has been working through reviews of a number of club policies, updates to systems, and completion of a thorough analysis of court surface options and members' preferences. Most recently the Committee has been working on: a new lease agreement with the City of Yarra; addressing the poor state of the court lighting; and strategies to encourage more girls to continue in competition tennis.

I also want to recognise the thriving coaching program which Luke Devlin's Racquet Lab team is providing, the invaluable contributions of our caretaker Michael Valiente and our Office Administrator, Kata Pinter, and the essential assistance on many fronts from our City of Yarra liaison officers and our Tennis Victoria contact, Luca Gallo.

Finally, I, and all of you, owe a vote of thanks to the Committee members, who give their time, energy and creativity freely to make the club function. Our retiring Committee members in particular should be applauded for their contributions over several years in many aspects of the club's operation. They are Georgie Ashby, Sara Kernick and Charlie Tinney. Many thanks to you, and to our long-standing and energetic Vice-President, Cheryl Coughlin, who is stepping down as VP, but will continue as a General Committee member.

Best wishes,
Chris Ryan
FTC president 2021

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2021 COMMITTEE MEMBERS

Chris Ryan	President
Cheryl Coughlin	Vice-President
Cath Pearl	Secretary
Heidi Schwegler	Treasurer
Nell White	Membership secretary
Matthew Russell	Juniors coordinator
Erin Aulich	General Committee
Georgina Ashby	General Committee
Brenda Kenny	General Committee
Sara Kernick	General Committee
Joanna Lawrence	General Committee
Matt Ryan	General Committee
Charles Tinney	General Committee

FINANCE – TREASURER'S REPORT - Heidi Schwegler

FTC continues to be in a very healthy financial position.

Profit and Loss points of interest:

- Revenue is up due to COVID-19, as bookings made via Book A Court (BAC) were significantly higher than normal between lockdowns in 2020.
- The Club's revenue is now above \$150,000, which is the GST threshold for a not-for-profit organisation. As a result, we must collect GST effective from 1 June 2021.
- Revenue was also up due to the Cashflow Boost and Jobkeeper programs.
- Expenses were higher due to the introduction of a new staff member from July 2020, but other costs remained similar to the previous year.

Balance Sheet:

- The bank balance is higher because the term deposit matured on 29 June. A new Term Deposit has been commenced with \$231k as of 4 July.
- The "junior fundraising" relates to the money raised on Saturday mornings at Junior Comp from the sausage sizzle. Due to Covid, payments are now made via the EFTPOS machine instead of cash. This money is to be set aside and called upon when the Juniors require new equipment or need the funds for junior development.

GST:

- Due to higher-than-normal revenue during the pandemic, the Club has had to register for GST, which means membership fees will now include GST going forward.

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- At present, the club is absorbing the GST on the Book-a-Court system, but this will need to change at some point. We will let members know when this occurs.

MEMBERSHIP – Nell White

The total level of membership has remained largely the same over the financial year 2020/21. At 30 June there were 474 members.

Membership Category	# of Members
Adults	223
Concession	96
Families	99
Juniors	30
Honorary	19
Staff/Coaches	6
Deferred	1
TOTAL	474

Over 60% of members live in the City of Yarra. Total membership is distributed into 37% female and 63% male, with 11% under 18 years of age and 14% over 65 years.

In response to the COVID-19 restrictions and closure of the Club for extended periods in 2020, the committee extended the membership year until 31st January 2021, providing members with an additional 3 months membership.

The costs and structure of the memberships available remained unchanged in 2020/21, with an adult membership costing \$192 for the full year, plus the once-off new membership costs of \$125.

A greater number of members than usual did not renew their membership in January 2021, most likely due to uncertainty relating to COVID-19. Despite this, the club received a considerable level of interest from people wishing to join, and we have been pleased to welcome over 200 new members since June 30 2020.

In December 2020 the club moved its membership system over to Tennis Australia's ClubSpark. The new system has enabled a more efficient renewal process for most members. Being integrated with Book a Court will also assist in administration, and as the implementation of the system progresses we look forward to a simpler and smoother process for both new and existing members. Our thanks go to the Club's Office Administrator, Kata Pinter, who has been invaluable during this period, particularly in working with the new system.

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Edinburgh Gardens, 100F St Georges Rd (PO Box 1010), Fitzroy North VIC 3068, Tel: 9482 3269 (www.fitzroy.net)

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BRUNSWICK ST OVAL PRECINCT (BSOP) PROJECT – Matthew Russell & Chris Ryan

FTC continues to work collaboratively with City of Yarra, CO-OP Studio architects and other members of the BSOP Project Control Group (PCG) to deliver the redevelopment of the tennis club facilities together with enhancements to facilities for the community room and the football and cricket clubs. The timeframe for the project has been impacted by the pandemic and by revisions required by Heritage Victoria.

The Club Committee has established a sub-committee of interested members to advise on responses to the developing plans and to assist our representatives on the PCG, Chris Ryan and Matthew Russell. The club's BSOP sub-committee is chaired by the President and comprises: Cheryl Coughlin, Nell White, Cath Pearl, Matthew Russell, Wayne Stephens, Sarah-Jane Beavitt and Chris Canavan. Club members can give their feedback and ideas to the sub-committee members to ensure it informs the Club's considered input to the project.

FTC has continued to review and provide feedback on the Schematic Design over the past 12 months. The Club continues to make its points clearly with respect to playing and social amenity requirements, indoor and outdoor spaces, environmental credentials of the facilities and the impact of the redevelopment on Edinburgh Gardens generally. We are pleased to advise that the feedback provided is heard, considered and, in most cases, acted upon, although some compromises must be expected in a project of this size and complexity.

In parallel with the BSOP Project process, throughout 2020 an FTC Working Group (Chris Ryan, Alan Hale, Chris Canavan and Sofia Porter) investigated the options for court surfaces to be used on the 8 courts proposed in the concept plan. In addition to wide consultation with court builders and other clubs, the Working Group sought to understand our members' preferences with an online survey, which resulted in a majority (57%) in favour of continuing with the current 50/50 split between en-tout-cas and synthetic clay.

The Working Group is of the opinion that all courts should be laid on a crushed rock base, as it has been demonstrated that this is the best solution for optimal drainage and playability. This conclusion leads to the requirement for the removal of the hard layer under the current synthetic courts and provides an opportunity to construct the more popular en-tout-cas surface on the northern row of courts which will abut the proposed new clubhouse area. The proposed new synthetic court surfaces could then be laid on the old en-tout-cas courts to the south, providing them with excellent drainage and playability.

Engineering and geotechnical assessments of the courts and the sub-surface are currently being completed by consultants, who will provide costed options for the court design. These options will be assessed in light of the Club's recommendations and the available budget in the near future. In any case, all courts will meet Tennis Australia's

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minimum standards for separation and run-off space, and all will be appropriately lit by new LED lights.

Feedback from Heritage Victoria on the project's impact on the grandstand has made it necessary to reconsider the positioning of several amenities that were originally expected to form part of a new structure at the rear of the grandstand (i.e., football and cricket club rooms, change facilities, community room, etc). This re-design process affects the tennis club buildings too, and the project team is currently working on the final design, which must address both the level of amenity required by all the sporting clubs and community room and the use of green space in the Edinburgh Gardens. When the design has been further developed by the PCG there will be further opportunity for community engagement and feedback, likely in October/November 2021. The project will then move to further statutory planning and heritage approval processes which are anticipated to commence in January 2022.

COMPETITION –

North-East Night Tennis Group (NENTG) - Heidi Schwegler

Congratulations to our four winning teams who won their Autumn 2021 Grand Finals and brought home pennants for the Club. The finals were played just in time before one of our many lockdowns, with all teams participating in finals. Below is a summary of the season:

- ALL seven of our FTC NENTG teams made the finals this year. This may be an historical first for our great Club
- Four teams won their grand final: Men's section 2, Men's Section 9, Women's Section 5, Mixed Section 1
- Two of our teams won on sets but lost on games which is how the NENTG confirm the winner

There was no Spring 2020 season, due to the pandemic. In the current season (Spring 2021) we have 7 teams registered with three men's teams (Sections 1, 5 & 8), three women's teams (Sections 4, 10 & 13) and one mixed team (Section 1).

Saturday comps: Pennant/BRTA – Bryce Devlin, Sara Kernick

Pennant – FTC had one men's team in the 2021 Tennis Victoria Pennant competition. Due to solid results in the last two seasons the team was moved up a grade to grade 3. Because of Melbourne's lockdown restrictions the team was only able to play 8 rounds of the 13-round season, and finished 7th on the ladder.

Bayside Regional Tennis Association (BRTA) - FTC fielded one team in the BRTA in 2021, but the season was severely disrupted by lockdowns with only 1 match played.

HDTA (Heidelberg District Tennis Association) – Jenny Clark

FTC has one team in the HDTA Thursday Ladies Doubles competition, who are currently

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sitting in third position in Section 1 in the Winter 2021 season. In the previous (Summer) season the team successfully reached the semi-finals.

Metro Masters – Chris Ryan

FTC's representation in the Thursday afternoon, over-50s unisex competition was reduced from 2 teams to 1 in 2021. Participation in the competition as a whole was reduced due to concerns about COVID-19 exposure among older players, so FTC's Section 5 team found itself promoted to Section 4 in the Autumn 2021 season. The competition navigated various lockdowns and washouts up until Grand Final day which had to be cancelled, leaving the Fitzroy Gorillas as runners-up. That success resulted in the team being promoted to Section 3 for the current Spring 2021 season, which is currently suspended.

2021 FTC CLUB CHAMPIONSHIPS – Sara Kernick and Georgie Ashby

Fitzroy Tennis Club held its first Club Championships in 1921, so this year's event was our Centenary Championships and demonstrated the continuing, vibrant health of our Club.

Participation was very high, resulting in a large number of matches to be scheduled. After a promising start in March, rain interruptions pushed the schedule back so that the Easter holidays had to be avoided, resulting in finals eventually being completed on April 18. The organisers, Sara Kernick and Georgie Ashby, together with their many helpers succeeded in delivering a friendly, exciting tournament in which a large number of club members directly participated.

We were pleased to welcome City of Yarra Ward Councillors Amanda Stone and Sophie Wade on Grand Final day where they presented trophies to the Club Champions for 2021:

Womens Singles:	Michelle Stephens
Mens Singles:	Danny Fuge
Womens Doubles:	Michelle Stephens and Sarah-Jane Beavitt
Mens Doubles:	Adam Huddlestone and Paul Cruze
Delmo Carli:	Toshi Hirano and Adrian Grant

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JUNIORS COMPETITION – Matthew Russell

It is pleasing to report that the recent Autumn season was one of the most successful for Juniors competition at FTC.

In terms of tennis competition, FTC entered 8 teams in the Saturday morning competition with 7 of the 8 teams making it to semi-finals stage. Of those teams, we had 3 teams win grand finals: Boys 7, Boys 13 and Mixed 1.

This was the first time that we have entered a mixed team into the competition. The mixed sections are designed to introduce players to competition tennis. As the name suggests, teams can be made up of any combination of boys and girls – with the aim being to get as many kids playing as possible. Unfortunately, due to a lack of girls seeking to play on into the new season, it was not possible for 2 girls to continue playing on Saturday morning (due to significant step up in standard to our only girls' team). The participation of girls in competition is an issue that has been recognised and has been discussed at the Committee with Racquet Lab. We are looking to create sustainable pathways for girls to move from coaching to competition play.

Unfortunately, COVID-19 lockdowns meant that we were unable to stage the 2020 Junior Club Championships. The 2021 Junior Championships are planned for October.

Looking ahead, the commencement of the new Spring season has been impacted by lockdown (as was the previous season). We have again entered 8 teams in the competition and are excited to advise that FTC has a team playing in the highest junior section for boys – Section 1! This is a great achievement for this team who have steadily moved up the ranks.

Off the court, FTC continues to provide an inviting and convivial atmosphere for players and spectators alike on Saturday mornings. Visiting parents and spectators often comment upon the atmosphere that we have created at the club – this is something that we can all be proud of as a club.

Central to the creation of this atmosphere has been the work of our Juniors co-ordinators Michelle Stephens and Matthew Russell. With the assistance of their respective partners (Wayne and Michelle), they ensure that the kids get on court, play in the right spirit and run the BBQ. This season will sadly be Michelle and Wayne's last season as Juniors co-ordinators after many years of service. We thank them for their commitment and welcome Jo Lawrence to the team!

As well as considering pathways for girls into competition play, we have also extended Piedimonte's support for the BBQ to include healthy eating choices (fruit) to complement the existing range of hot foods that we prepare. We have also introduced a BBQ roster to increase parent participation and to build a succession plan for future Juniors co-ordinators.

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In summary, the Juniors competition is in good health and we seek ways to innovate in terms of girls' participation and healthy eating choices.

SOCIAL ACTIVITIES

Social tennis continued to thrive at FTC during the last year, despite the interruptions from lockdowns.

Although a planned Spring Mix'n'Match tournament in October 2020 was prevented by lockdown, a very successful Autumn event was held in May 2021 in beautiful weather with many first-time MnMers joining the fun.

FTC's ongoing friendly rivalry with Carlton Gardens Tennis Club continued with a fun tournament at their courts in January, with a return match scheduled for the end of August 2021.

The Monday Night Social Competition continued throughout the year whenever lockdowns and washouts allowed. The competition was opened up to new players within the club and the 36 available spots were quickly filled for each term's new competition, overseen by Linda Hood. The format continues to be a very effective medium for club members to meet and play with each other in a friendly but competitive environment.

Monday Morning Mixed Slammers also continued throughout the year whenever the Club was able to open. This very casual and social weekly tennis date provides an opportunity for members and non-members to meet and play.

A common factor in all the successful social activities described above has been our quiet achiever Vice-President, Cheryl Coughlin, who avoids the limelight but is always behind the scenes pulling these events together.

Appendix 1

Balance Sheet

FITZROY TENNIS CLUB INC As at 30 June 2021

30 Jun 2021 30 Jun 2020

Assets

	30 Jun 2021	30 Jun 2020
Bank		
10000 - ING Direct Business Optimiser	-	50
11000 - CBA Society Cheque Acct	1,835	1,482
11110 - CBA Cheque Account	121,605	66,067
Term Deposit#001	-	140,000
Term Deposit#002	181,276	-
Total Bank	304,716	207,599
Current Assets		
11130 - Cash Drawer	50	50
11140 - Petty Cash	35	35
11400 - Trade Debtors	-	1,015
Total Current Assets	85	1,100
Fixed Assets		
13110 - Building/Court Renovation at Cost	133,903	133,903
13120 - Bldg/Court Renovation Accum Dep'n	(43,515)	(40,664)
13210 - Fencing at Cost	7,381	7,381
13220 - Fencing Accum Dep'n	(2,838)	(2,469)
13310 - Lighting at Cost	23,650	23,650
13320 - Lighting Accum Dep'n	(10,122)	(8,939)
13410 - Watering Equip at Cost	2,074	2,074
13420 - Watering Equip Accum Dep'n	(2,074)	(2,074)
13710 - Clubroom Fittings & Equipment	13,410	13,410
13720 - Clubroom Fitt/Equip Accum Depn	(10,882)	(9,196)
13810 - Outdoor Furniture & Equipment at Cost	56,926	56,926
13820 - Outdoor Furniture & Equipment Accum Dep'n	(54,666)	(51,511)
13830 - Clubroom Fittings & Appliances at cost	7,885	7,885
13840 - Clubroom Fittings & Appliances Accum Dep'n	(6,936)	(6,624)
Total Fixed Assets	114,197	123,753
Non-current Assets		
13841 - YCC License Fee Synth Court Replacement (Trust Account)	24,801	20,115
Total Non-current Assets	24,801	20,115
Total Assets	443,800	352,567

Liabilities

	30 Jun 2021	30 Jun 2020
Current Liabilities		
180 - Junior Fundraising Asset	2,625	2,128
21300 - GST	422	-
361 - Superannuation Payable	1,050	587
39999 - Members Reserve Fund	153,313	153,313
860 - Rounding	-	-

Balance Sheet

	30 Jun 2021	30 Jun 2020
Total Current Liabilities	157,410	156,027
Non-Current Liabilities		
21210 - FOB Provision	11,585	11,585
21420 - PAYG Withholding Payable	696	1,040
21430 - Provision for Long Service Leave	3,483	2,537
Total Non-Current Liabilities	15,764	15,163
Total Liabilities	173,174	171,190
Net Assets	270,626	181,377
Equity		
38000 - Retained Earnings	181,216	124,891
39500 - Capital Improvememt Fund	161	161
Current Year Earnings	89,249	56,325
Total Equity	270,626	181,377

Appendix 2

Profit and Loss

FITZROY TENNIS CLUB INC 1 July 2020 to 30 June 2021

	30 Jun 21	30 Jun 20
Income		
41000 - Membership	82,544	69,757
42000 - Court Fees (Night)	20	456
42050 - Court Fees (Day)	3,888	2,889
42080 - Book a Court	62,773	45,263
42100 - Coaching	8,360	11,015
44000 - Competition	1,724	6,396
45000 - Balls	1,538	2,494
48050 - Mix & Match	720	676
48070 - Club Champ	1,090	1,030
49500 - Interest	2,724	2,281
49940 - Equipment Leasing	-	400
GYRO Incom - Get your racquet on income	-	140
Total Income	165,382	142,797
Gross Profit	165,382	142,797
Plus Other Income		
Covid1 - Cashflow boost 1 - Covid19	10,000	10,000
Jobkeeper - Jobkeeper	21,900	6,000
Total Other Income	31,900	16,000
Less Operating Expenses		
61000 - Accounting & Bookkeeping Fees	1,136	1,135
61008 - BAC & Stripe fees	42	92
61100 - Petty Cash Expenses	-	105
61170 - Equipment Purchases	149	-
61200 - Clubhouse Consumables	998	1,519
61300 - Ball Purchases	1,894	3,200
61410 - Depreciation - Building Renovations	2,851	2,851
61420 - Depreciation - Fencing	369	369
61430 - Depreciation - Lighting	1,183	1,183
61470 - Depreciation - Clubroom Fittings	1,686	2,809
61480 - Depreciation -Outdoor Furniture & Equipment	3,156	4,249
61490 - Depreciation - Clubroom Fittings & Appliances	312	416
61600 - Competition Fees Expense - Adults	200	375
61700 - Insurance	1,731	3,287
61850 - Competition Fees Expense - Juniors	-	595
62200 - Repairs & Maintenance	15,527	26,047
62300 - Secretarial/Admin	669	1,373
62350 - Social Expenses	1,947	998
62360 - Mix & Match Expend	609	448
62370 - Club Champs Expend	499	279
62400 - YCC Rates	5,613	3,832
62450 - VTA Fees	1,779	1,736

Profit and Loss

	30 Jun 21	30 Jun 20
62510 - Salaries & Wages	45,472	29,361
62520 - Superannuation	4,081	2,531
62525 - Long Service Leave Expense	945	446
62540 - WorkCover	247	254
62550 - Gifts	432	-
62600 - Telephone	2,493	2,296
62700 - Clubroom Fixtures	182	-
62810 - Electricity	9,256	7,100
62830 - Water	1,645	2,955
62840 - Bank Charges	663	403
62850 - External Court Hire	40	-
YCCLease - YCC Crown Lease	229	229
Total Operating Expenses	108,033	102,472
Net Profit	89,249	56,325